



# JOIN OUR TEAM

## SOURCING SPECIALIST I

 Calgary or Montreal

 Full-Time Permanent

### WHO WE ARE

ETCH Sourcing is a fast-growing, managed services provider that specializes in Strategic Sourcing, Sustainable Procurement, Category Management, Procurement Processes and Tools. We work alongside our clients to identify opportunities for improvement and create a transformation that meets and exceeds our clients' needs – no matter their size – across Canada. At ETCH, we believe in creating an innovative and inclusive work environment that focuses on people, passion, and performance, which drives the way we work alongside our clients. Our vision is to drive change and growth throughout the industry and to create lasting value.

### RESPONSIBILITIES

**Deliver on client mandates, which includes but is not limited to:**

- Execute contracts, renewals, and terminations
- Negotiate and manage contracts
- Support sourcing and category strategies
- Build and execute RFX based on clients' needs
- Build strong relationships with clients and suppliers

**Be a part of the ETCH family :**

- Partake in training sessions and share your expertise
- Be involved in team events and socials
- Represent ETCH through our values of people, passion, and performance

**Thrive in a fast-paced environment**, being a part of both the ETCH team and embed in clients' teams

### QUALIFICATIONS

- Bachelor's degree (preference for Business)
- 1-3 years of Strategic Sourcing or Sales experience
- Creative problem solver with a proactive attitude
- Ability to navigate through uncertainty
- Excellent written and oral communication skills
- Strong interpersonal skills
- Strong desire to learn, create value and have fun!

### WHY ETCH?

- Friendly and welcoming work culture with interactive events throughout the year
- Remote work with the option of working from our state-of-the-art office (virtual golf, basketball, gym, yoga studio)
- Coaching environment to elevate the next generation of sourcing talent
- Networking and building relationship with industry leaders

**APPLY AT**



[contact@etchsourcing.com](mailto:contact@etchsourcing.com)