



JOIN OUR TEAM

SOURCING SPECIALIST III

 Calgary or Montreal

 Full-Time Permanent

WHO WE ARE

ETCH Sourcing is a fast-growing, managed services provider that specializes in Strategic Sourcing, Sustainable Procurement, Category Management, Procurement Processes and Tools. We work alongside our clients to identify opportunities for improvement and create a transformation that meets and exceeds our clients' needs – no matter their size – across Canada. At ETCH, we believe in creating an innovative and inclusive work environment that focuses on people, passion, and performance, which drives the way we work alongside our clients. Our vision is to drive change and growth throughout the industry and to create lasting value.

RESPONSIBILITIES

Deliver on client mandates, which includes but is not limited to:

- Build and present negotiation, sourcing, and category strategies to senior management
- Build and execute RFX based on clients' needs
- Negotiate and manage contracts
- Provide recommendations for various procurement challenges
- Build strong and strategic relationships with clients and suppliers
- Hire, train, and manage sourcing teams

Be a part of the ETCH family :

- Partake in training sessions and share your expertise
- Be involved in team events and socials
- Represent ETCH through our values of people, passion, and performance

Thrive in a fast-paced environment, being a part of both the ETCH team and embed in clients' teams

QUALIFICATIONS

- Bachelor's degree (preference for Business)
- MBA or EMBA is beneficial
- 8+ years of Strategic Sourcing experience
- Creative problem solver
- Ability to navigate through uncertainty
- Excellent written and oral communication skills
- Strong interpersonal skills
- Strong desire to learn, create value and have fun!

WHY ETCH?

- Friendly and welcoming work culture with interactive events throughout the year
- Remote work with the option of working from our top-notch office (virtual golf, basketball, gym, yoga studio)
- Coaching environment to elevate the next generation of sourcing talent
- Networking and building relationship with industry leaders

APPLY AT



contact@etchsourcing.com