

Sustainable Procurement: Leverage the UN SDGs to change how organizations consume!

Debunking Common Sustainable Procurement Myths



Expertise

A willingness to apply existing resources to your problems is more critical than expertise



Resources

Sustainable procurement is just procurement with minor changes – you're already doing the steps!



Cost

You can upskill your existing procurement with little cost – it's a value generating department!

Case Study: Circular Economy of Consumer Electronics

Consumer electronics company saves \$37M in year following process through direct cost savings on reduced need for new unit purchases and reduced cost of storage as inventory units were depleted



Processes, Tools & Training: Upskill warehouse team to sustain program. **Develop waste and refurbishment guidelines and processes for warehouse teams.**



Supplier Performance & Relationship Management: Evaluation for improvement and management of program. **Track success rates and scale for maximum waste impact**



Supplier Negotiation & Contract: Evaluate RFP responses from suppliers based on business value and fit. **Include sustainability measures and reporting requirements.**



Assessment: Category was buying all net new customer devices. All returned devices were discarded via a recycling program. **Identify Measure: SDG 12: Responsible Consumption and Production**



Opportunity Identification: Supplier communications and market research showed possibility to refurbish used units. **Drive opportunity to reduce consumer electronic waste**



Strategy Build & Execution: Identify potential suppliers, required hardware and software, and requirements. **Right-size opportunity scope, including sustainability requirements.**

SPARK Sustainable Procurement Actions Roadmap Kickstarter



No matter where you are on your sustainable procurement journey, we're here to help:

Starting Out

Kick-starting a brand-new sustainable procurement program



Driving Change

Drive user adoption within your existing sustainable procurement programs



Complex Strategy

Leverage sustainable procurement solutions for complex organization challenges



If you have any questions or want to learn more, please contact us at contact@etchsourcing.com | www.etchsourcing.com